Hernando County
Senior(Ages 14-18)
Market Steer Project Record Book

Name _____

Age (as of September 1st) _____

4-H Club or FFA Chapter _____

Purpose of this Project

The purpose of any animal project is to help teach youth valuable life skills. These are skills that youth need in order to transition into a healthy, responsible, contributing adult. Animal projects specifically target the life skills of:

- **Responsibility:** feeding and caring for an animal on a regular basis; completing assigned tasks
- **Determination:** working with the animal on a regular basis in order to show it
- **Record keeping:** keeping accurate records of the animal's health and feeding; recording information
- **Money/Resource Management:** keeping track of how much money or other resources have been invested in the project, and managing money and resources wisely
- **Sportsmanship:** practice being a good winner and a good loser through competition with peers and with self; dealing with constructive criticism, even when you've given your best

"As the exhibitor of this project, I certify that I have personally kept records and completed this record book."

Signed _____
Member **Date**

"This youth is an active member of the _____ **4-H Club or FFA Chapter. This book has been completed by the youth and is an accurate record of the project."**

Signed _____
Club leader or Chapter advisor **Date**

Keeping records is an important part of any project, but especially for a market animal project. If you don't keep any records, then you have no idea whether you made money or lost money at the end of your project.

General Project Records

What is the breed of your steer? Why did you choose this breed?

When did you select your steer (what month)?

Rate of Gain

Starting weight of animal on 10/7/17 initial weigh in _____

Ending weight of animal on 04/16/18 final weigh in _____

Total Pounds Gained (ending weight minus starting weight) _____

Total days on Feed (see rules provided by fair assoc.) _____

Rate of Gain (pounds gained divided by days on feed) _____

Expenses and Income

An expense is something that you pay for, or that costs you money. Your project expenses include the cost or value of your animal at the beginning of the project, what you paid for feed, what you paid for veterinary bills, and what you paid to show your animal.

Income is money that your project brings you. Examples of project income include what your animal is worth at the end of your project (or what someone pays for your steer), any showpremiums you win, and any sponsorships you are given.

For record book purposes, your project begins at initial weigh in (October 7, 2017)

PROJECT EXPENSES

Animal Expenses

What you paid for your steer OR the value of your steer if donated or self-raised.

1. If you bought your animal, simply write down the actual purchase price.
2. If you were given your steer, or if it was born on your property, simply write down the fair market value of your steer. (Not a constant price, do research!)

Value of Animal at Start of Project: $_____

Feed Expenses

Date	Type (Hay,Grain, Supplement, etc)	Pounds Purchased	Cost or Value
TOTAL FEED EXPENSES			

Veterinary Care Report

Date	Treatment	Cost or Value
	Total Veterinary Expenses (even if donated, use value)	$

Non-Feed Expenses

Date	Type	Cost or Value
TOTAL NON-FEED EXPENSES		**$**

If you purchased the item before 10/7 but it was for the 2018 show, it counts!

PROJECT INCOME

Project Inventory

Inventory means any equipment or supplies that you have on hand at the start of your project, as well as any items you purchased or received during you project, and any items you have left at the end of your project.
For items that you buy, simply write down the price in the column for "Beginning of your Project."
For items that you are given or borrow, estimate what they are worth. Use fair market value.
For items that you have on hand, figure the value at the beginning of the project by taking the original cost and subtracting 10% for each year you have owned the item.

To determine the value of items you have at the end of your project, include depreciation. Depreciation means the value of used equipment. Every item is worth less after it has been used. If the item is lost or thrown away by the end of the project, then it has no value. Usually, an item that is kept to use for the next year depreciates 10% each year. For example, a new show halter costs about $30.00. Based on depreciation, a used show halter that is 2 years old is worth about $24.00. (Depreciation on equipment is 10% per year).

For example, if you buy a feed bucket for $5.00, it is only worth $4.50 at the end of your project.

$5.00 X 0.10 = 0.50 *$5.00 – 0.50 = $4.50*

Item Purchased or Acquired	How Many	Price or value at Beginning of Project	Value at End of Project	Note if you Sold (S), Kept (K), or Lost (L)
TOTAL ENDING INVENTORY			$	

If you purchased the item before 10/7 but it was for the 2018 show, it counts!

This page will be completed AFTER the fair

PROJECT INCOME

Show Premium Income

Date	Name of Fair or Show	Class	Placing	Premiums Won
TOTAL PREMIUMS WON				**$**

Sponsorship Income

Date	Person or Business	Amount of Sponsorship
TOTAL SPONSORSHIPS		**$**

Animal Income

What did you sell your animal for at the end of the project? $_____

Sale Weight X Price per Pound = Animal Income

_____X_____= _____

FINANCIAL SUMMARY – *this page contains information unknown prior to the fair. You are still expected to complete the page,* ***leaving blank*** *where appropriate, and calculate what sale price is needed to break even. After the fair, prior to turning the book in for 4-H end of the year awards, exhibitors must finalize and recalculate their project.*

Project Income

Ending Project Inventory (pg 6, prior to fair)	$_____
Animal Income (pg 7, to be added after the fair)	$_____
Premium Income (pg 7, to be added after fair)	$_____
Sponsorship Income (pg 7, added after fair)	$_____
Total Project Income	**$_____**

Project Expenses

Animal Expenses (page 2)	$_____
Feed Expenses (page 3)	$_____
Veterinary Expenses (page 4)	$_____
Non-Feed Expenses (page 5)	$_____
Total Project Expenses	**$_____**

BEFORE FAIR: You will not have a total income. To calculate your break even sale price, divide Total Project Expenses by the Final Weight of your steer.

To break even, my sale price must be: $_____/lb

4-Hers only, after the fair:

TOTAL PROFIT OR LOSS

- Calculated after the fair $_____

Subtract your total project expenses from total project income. This is your total profit or loss.

Project Story

Your story should answer the following questions about your project experience and be a minimum of five paragraphs in length. Grammar, spelling, neatness, and details all matter.

1. What is the breed of your animal, and where did you get it?
2. What new skills did you learn from this project?
3. Who helped you with this project?
4. What did you like best or least about this project?
5. What would you do differently, if anything, next time?

Project Photos

Include five to eight photos of your project with CAPTIONS that tell the story within the picture. Exhibitors must capture at least three skills learned or improved during the project year.

Pictures Continued: